

(Remote) Business Development Internships

InnoSource Ventures AG is a young consulting company established by HSG alums in the area of innovation scouting and business development. Our mission is to bridge the Israeli high-tech ecosystem with the DACH region by providing tailor-made advisory services to startups, corporates, and VCs. The company office is located in Zürich.

InnoSource is an independent division of the multi-family office Toledo Capital AG and is headed by Adina Krausz, who has an extensive network of Israeli entrepreneurs. As a fast-growing company with multiple clients, we want to expand our team further and give competent students the opportunity to take part in our exciting journey.

Be part of the team as a Business Development Intern and help identify and approach new clients to venture into new markets. We are looking for a proactive and creative student to tackle new challenges and embrace new experiences. Working with promising startups, you will support the team in providing advice on equity raising, market entry strategies, and regular consulting.

Please note that this internship is explicitly for people who want to gain experience in the Business Development field. Here is what you need to know:

Key Points:

- Start Dates: 05.03.2024, 02.04.2024 or 27.05.2024.
- Duration 3-12 months
- Workload: 30-100% (flexible)
- Remote work
- A young team with many graduates

Main Responsibilities:

- Support our startups by providing business development services
- Identify, approach, and convert leads into customers
- Work as part of a high-performing team

Qualifications:

- Proficiency in English, or any other language, is of advantage
- Passion for startups and innovation
- Proactive, result-driven, and flexible with a "hands-on" approach
- Business Development experience a plus
- Excellent oral and written communication skills
- Knowledge of Microsoft Office applications
- Strong organizational and time management skills; ability to work remotely on multiple projects and assignments simultaneously while ensuring timeliness and accuracy
- Swiss work permit is required

Apply for the internship and hear more in a personal interview.

Please send your CV and motivation letter, with an indication of when you wish to start, to adina.krausz@toledocapital.ch

For more info, visit <https://innosourceventures.com/> or [linkedin.com/company/inno-source](https://www.linkedin.com/company/inno-source)

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